CPCHEM Synfluid ® PAO Supply Chain Policy

Railcar	CPCHEM Railcars	■ Lead Time requirement is 10 business days.
Kuilcui	Of Official Range	 Lead Time requirement is 10 business days. After the delivering rail carrier has notified the Buyer that the rail car is available for switching in, BUYER is allowed 7 days to unload and notify the rail carrier that the rail car is empty and available for switching out, without fee. For each additional day, fee is \$125. Railcar detention fees assessed by CPCHEM do not include any demurrage charges that may be separately assessed by the railroad. CPCHEM's Rail Fleet Management System (RailTrac) reports will be the basis to determine if detention occurred for each railcar shipment. The date on which BUYER releases an empty railcar to the railroad determines the month that detention for that railcar is reported. CPCHEM has rights to car mile earnings that may be paid by the railroads for all railcar movements. BUYER is not permitted to put any other product or substance into any railcar or to utilize any railcar for any other purpose, except as permitted herein, without CPCHEM's express written approval and authorization. BUYER to provide shipment dates for orders.
	BUYER Supplied Railcars	 Lead Time requirement is 5 business days after railcar arrives at CPCHEM loading facility. Equipment must be clean, dry and odor free and BUYER must execute waiver releasing CPCHEM from liability for loading over previous contents of the railcar(s) and railcar strapping table.
Tank Truck	CPCHEM Arranged	 Lead Time requirement is 5 business days. CPCHEM authorized carriers will be used. BUYER is allowed 2 hours to unload without fee. For each additional hour, fee is \$90, billed in quarter hour increments. BUYER will be assessed \$250/day fee for any equipment held over or not used and fee is \$35 to use pump. Fees subject to change without notice.
	BUYER Pick-Up	 Lead Time requirement is 3 business days. Equipment must be clean, dry and odor free and driver must present cleaning certificate at time of load; or, BUYER must execute waiver releasing CPCHEM from liability for loading over previous contents of the trailer(s)
	Compartmentalized Trailer	 Lead Time requirement is 7 business days. BUYER is allowed 2 hours to unload without fee. For each additional hour, fee is \$90, billed in quarter hour increments. BUYER is assessed \$250/day fee for any equipment held over or not used and fee is \$35 to use pump. Fees subject to change without notice.
Drums	Full Truckload	■ Lead Time requirement is 10 business days.
	Less than Truckload	■ Lead Time requirement is 5 business days.
IBCs		■ Lead Time requirement is 20 business days.
Marine Vessel	CPCHEM Chartered	 Tentative nominations due 30 days prior to first day of laycan. Firm nominations due 20 days prior to first day of laycan. Product cancellations after firm nomination may result in dead freight charges.
	BUYER Chartered	 Lead Time requirement is 30 days. Vessel name is required 15 days prior to first day of laycan for vetting purposes. Vessels that do not pass vetting will not be approved for loading and may result in delay or cancellation of order.
Flexitank	CPCHEM Arranged (available for export only)	■ Lead Time requirement is 10 business days.
	BUYER Arranged	■ Lead Time requirement is 5 business days.
Carrier Equipment Inspection		 CPCHEM has the right to reject carriers if CPCHEM believes that the carrier equipment is inadequate for the Product being shipped or believes a safety or equipment problem exists.
Isocontainers, Containerized Drums		■ Lead Time requirement is 10 business days.

Notes:

- "Lead Time" is defined as the time from receipt of BUYER's order to BUYER's requested shipment date.
 The day the order is placed is Day 1 of Lead Time calculation unless placed after 3PM CST.
 Transit time must be added to all Lead Times.
 Unless stated otherwise in BUYER's Contract, the terms of this document govern.